



AGENT PROFILE

Jake Medeiros

Jake Medeiros joined Crossroad Ventures Group in 2016 as an accounting intern as he studied to obtain his accounting degree. He graduated in 2018 with a BS in Business Administration with a Major in Accounting from the University of Nevada, Reno. Jake not only obtained the degree in Accounting, but now has hands on experience as he assists the company with all facets of payables, receivables, and budgeting for over 25 real estate management accounts and upwards of 110 residential/commercial properties. Jake prides himself on making few errors and practicing thorough accounting procedures to ensure reports are timely and financials are accurate for each of our clients. Jake oversees the management of over 90 residential properties and 25 commercial properties, as well as ensuring that we meet all BRE standards of procedure for trust accounts. Jim Esway and Jake work closely to ensure all checks and invoices are processed correctly and with the proper coding to produce excellent financial reports at year end. Jake continues to consult with many CPA's to address any specific concerns for each account.

Additionally, Jake assists Jim Esway with oversight of 3 different companies Jim personally owns. Jake loves to exceed expectations and he is diligent to provide accurate reporting on a daily basis. Jake also oversees the payroll and brokerage accounting pipeline as Crossroad Ventures Group engages in numerous real estate transactions, property management and development/project management. Jake is gaining hands on experience at all levels of the company.

Jake prides himself on his work-ethic, trustworthiness, and integrity, which are three key attributes that are very important in any business.

JAKE MEDEIROS

Chief Financial Officer



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AGENT PROFILE (cont'd)

Jake Medeiros

Our company manages over one million Square Feet of commercial buildings, which includes over 120 tenants, and includes works in trust to facilitate millions of dollars of transactions and it is imperative that integrity be the paramount characteristic of his role. Integrity coupled with a high level of service to our customers allows our clients to have peace of mind knowing that their properties are running smoothly. Jake interacts with many parties on a daily basis and he is the ultimate team player.

In his role of Chief Financial Officer, Jake works closely with the owners and CPA's of over 25 trust accounts and approximately 90 residential properties and 25 commercial properties. His responsibilities, in tandem with Jim Esway, include reconciling bank accounts, developing Investment Analyses for current and potential clients, creating annual budgets for each property we manage, producing monthly financial reports and much more. We work as a team to meet our client's needs, and the cooperation of our team starts and ends with Jake Medeiros.

When Jake is not in the office, he enjoys spending quality time with his family and friends. He might be lifting weights, playing golf, watching sports, or even playing games/sports on the weekends. Jake recently married in Hawaii in November of 2019.

As you consider the services of Crossroad Ventures Group, unparalleled service and attention to detail is what you should expect. Jake Medeiros embodies this every day.

THE COMPANY

Crossroad Ventures Group was formed to provide clients with the highest-level single point of contact services through development, Commercial/Residential and project management and property management services. We are here to serve you. We are a full service real estate company, combining over 100 years experience with a unique platform of specialized services. We are your real estate compass.

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