

AGENT PROFILE

David Beal

David joined Crossroad Ventures Group in early 2018. He is a US Army combat veteran who served in Sadr City, Iraq in 2004. He brings a diverse skill set obtained from his background in janitorial, commercial fishing, boat building, welding, automotive maintenance, and construction. He joins our staff with great accolades. His legacy of service allows him to see what others do not see.

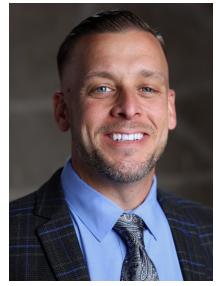
David interfaces with every facet of the building maintenance component in real estate. He oversees all aspects of the maintenance required for each of our clients. David is proficient in all areas of roof maintenance, electrical, plumbing, fire sprinkler suppression system, fire alarm monitoring, landscaping, HVAC, glazing, custodial services, tenant improvement coordination and oversight, lighting systems, elevator systems maintenance, backflow prevention, pest service, building security, asphalt maintenance and storm drainage.

When it comes to building maintenance, tenant retention is paramount. The greatest task of an excellent property manager is to provide excellent tenant customer service. David embodies excellent communication skills and technical writing skills to garner tenant satisfaction even with the most critical emergencies. He is responsive and personal. He is the face of Crossroad Ventures Group and every client we represent as a Landlord. He provides the necessary direction for all of our clients maintenance needs.

David Beal is the consummate real estate technician. His love for people and maintenance comes through in all that he endeavors as a maintenance director. David has over 22 years of hands-on experience.

DAVID BEAL

Maintenance Director



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AGENT PROFILE (cont'd)

David Beal

He started cleaning toilets in 1997 and 17 years later obtained a B.A. in liberal studies from William Jessup University after enduring sustained combat operations in Iraq. David served under hostile fire as a welder/fabricator for the 1st Calvary Division. He brings the ground-up experience needed to ask the right questions of every vendor to garner the best value for his Landlord clients.

He also has a personality that exudes trust. He facilitates tenant retention with every maintenance call with follow through of every detail of a service request. David is responsible to handle all tenant requests/problems in a timely and courteous manner, and generate work orders directed to vendors or maintenance staff. His follow-up with the tenants to ensure satisfactory resolution of the issue is his utmost priority. He conducts periodic inspections of the property and tenant spaces to ensure compliance with leases and the proper upkeep of the property. He ensures that the property and lease files are properly maintained and kept up to date in accordance with company policy. He prepares and maintains the appropriate tenant lease files, records, correspondence and file notes. He assists with administering tenant occupancy including providing the new tenant with an introduction letter regarding emergency contacts, insurance requirements, rent collection procedures, and maintenance request procedures.

David understands a proprietary property management software to ensure great accounting accuracy. He coordinates entry of all property information into the software program and establishes reporting protocols for maintenance requests, preventative maintenance, vendor and tenant Certificates of Insurance and key lease date tracking. Bottom line, when Dave Beal is on your project, your maintenance worries are over!

THE COMPANY

Crossroad Ventures Group was formed to provide clients with the highest-level single point of contact services through development, Commercial/Residential and project management and property management services. We are here to serve you. We are a full service real estate company, combining over 100 years experience with a unique platform of specialized services. We are your real estate compass.